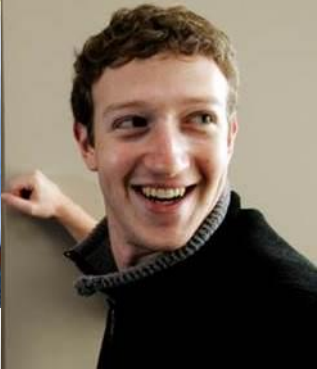




Case: Gururaj Deshpande Entrepreneurship in the US, Canada, and India

Dr. Jack M. Wilson
Distinguished Professor of Higher Education, Emerging Technologies, and Innovation



Gururaj “Desh” Deshpande

- Born in India
- Indian Institute of Technology
- PhD Queens University, Ontario
- Motorola
- 1990 Founded Cascade Communications
 - (networking devices)
- Sold Cascade to Ascend Comm. for \$3.7 billion in 1997
- Founded Sycamore Networks in 1998 (\$18 B in 1999)
- Founded Tejas Networks and A123 Systems
- Founded MIT Deshpande Center with \$20 million donation
- The Deshpande Education Trust (DET) -the Master of Social Entrepreneurship program.
 - The Master of Social Entrepreneurship (MSE) is a two-year residential program affiliated with Karnatak University Dharwad India
- Founded the Merrimac Valley Sandbox at UML
 - Great source of help for student entrepreneurship projects
 - They recently changed the name to “Entrepreneurship for All” or “E for All.”

